









gty.im/  
50422002

Collection  
TIME & LIFE Images





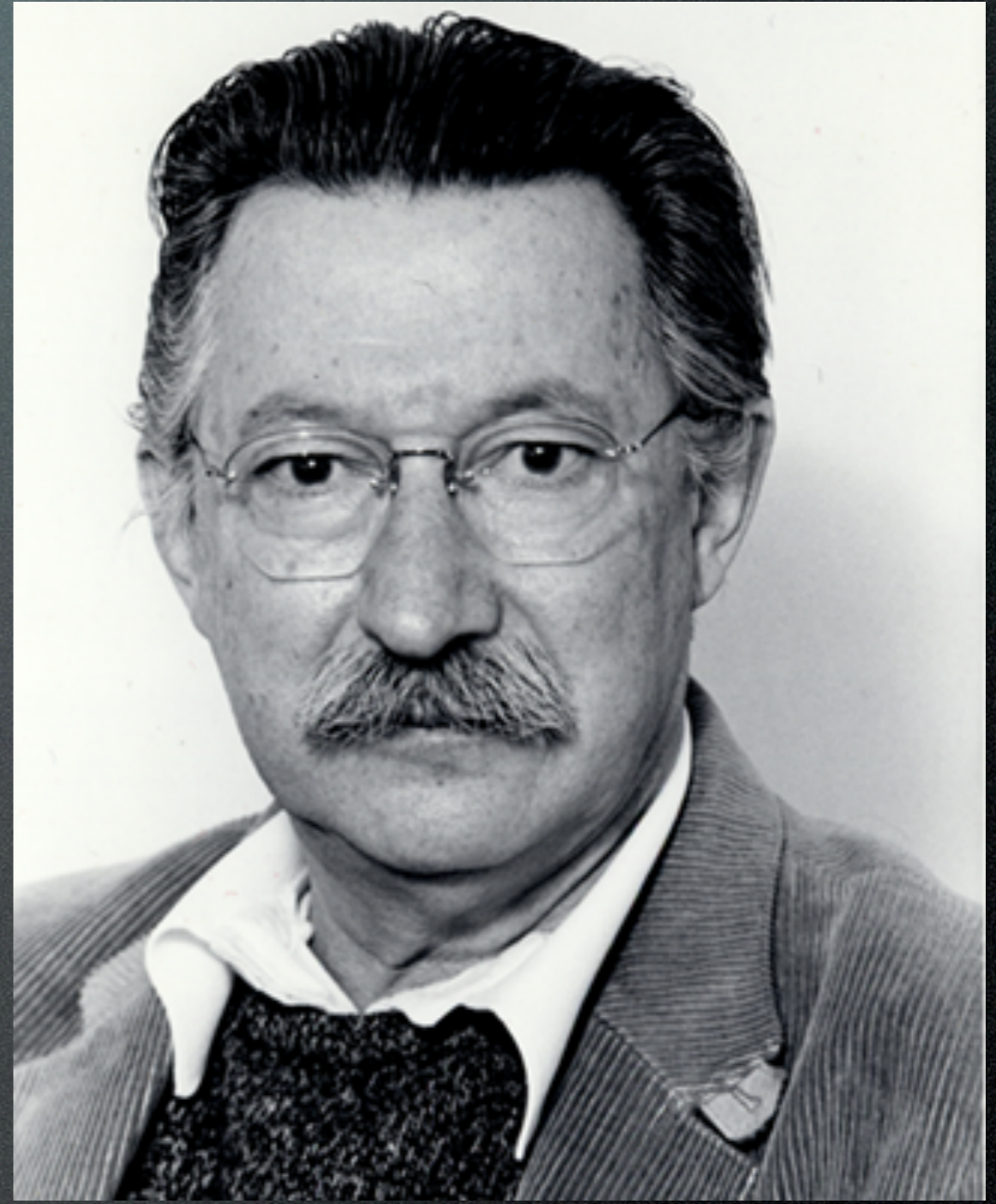














Dave... I'm afraid I can't  
let you do that...



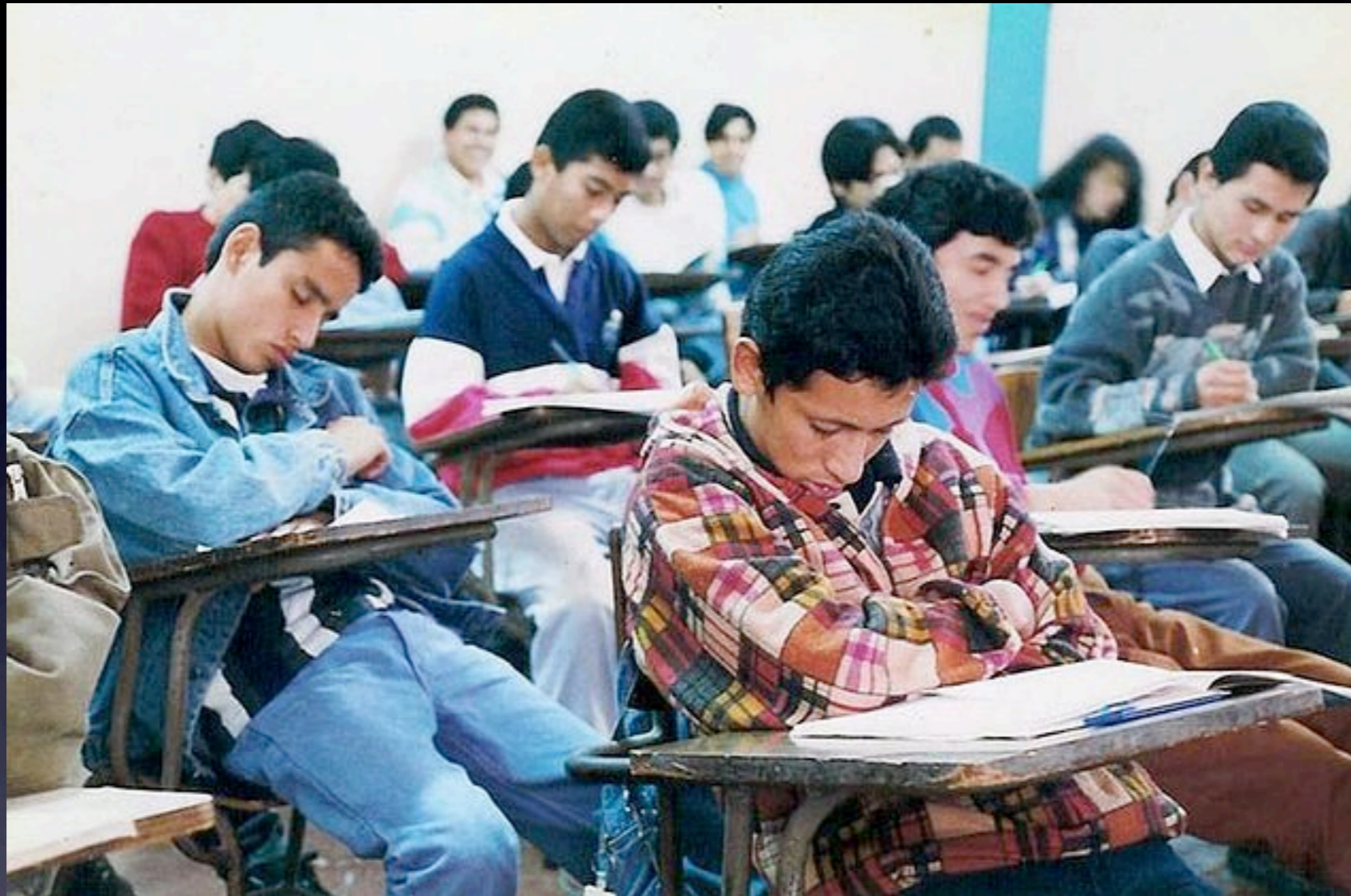


**“It is a miracle that curiosity survives formal education.”  
Albert Einstein**









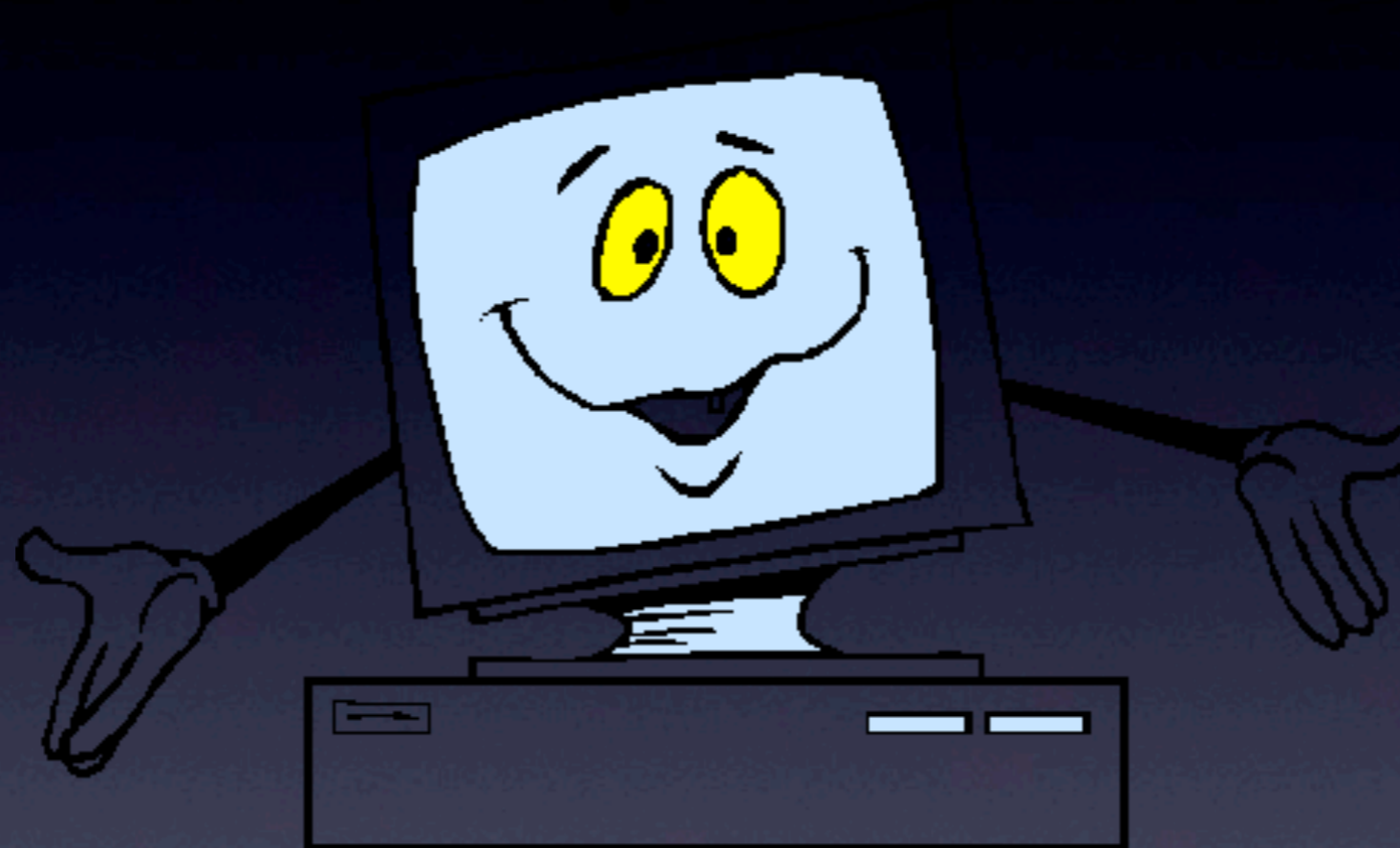


www.123.com







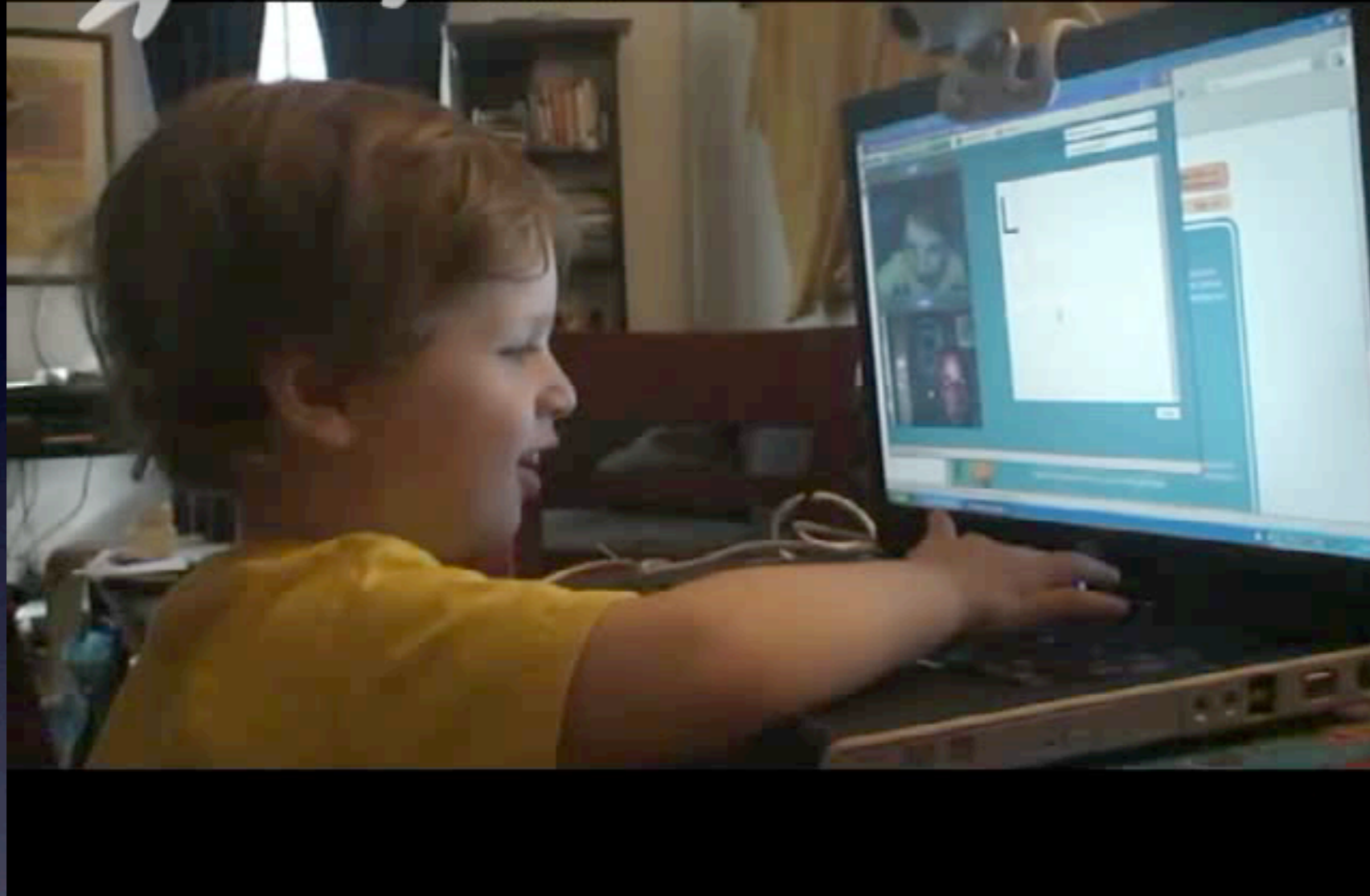


why computers can't understand









[grandparentgames.com](http://grandparentgames.com)

# Defining Intelligence



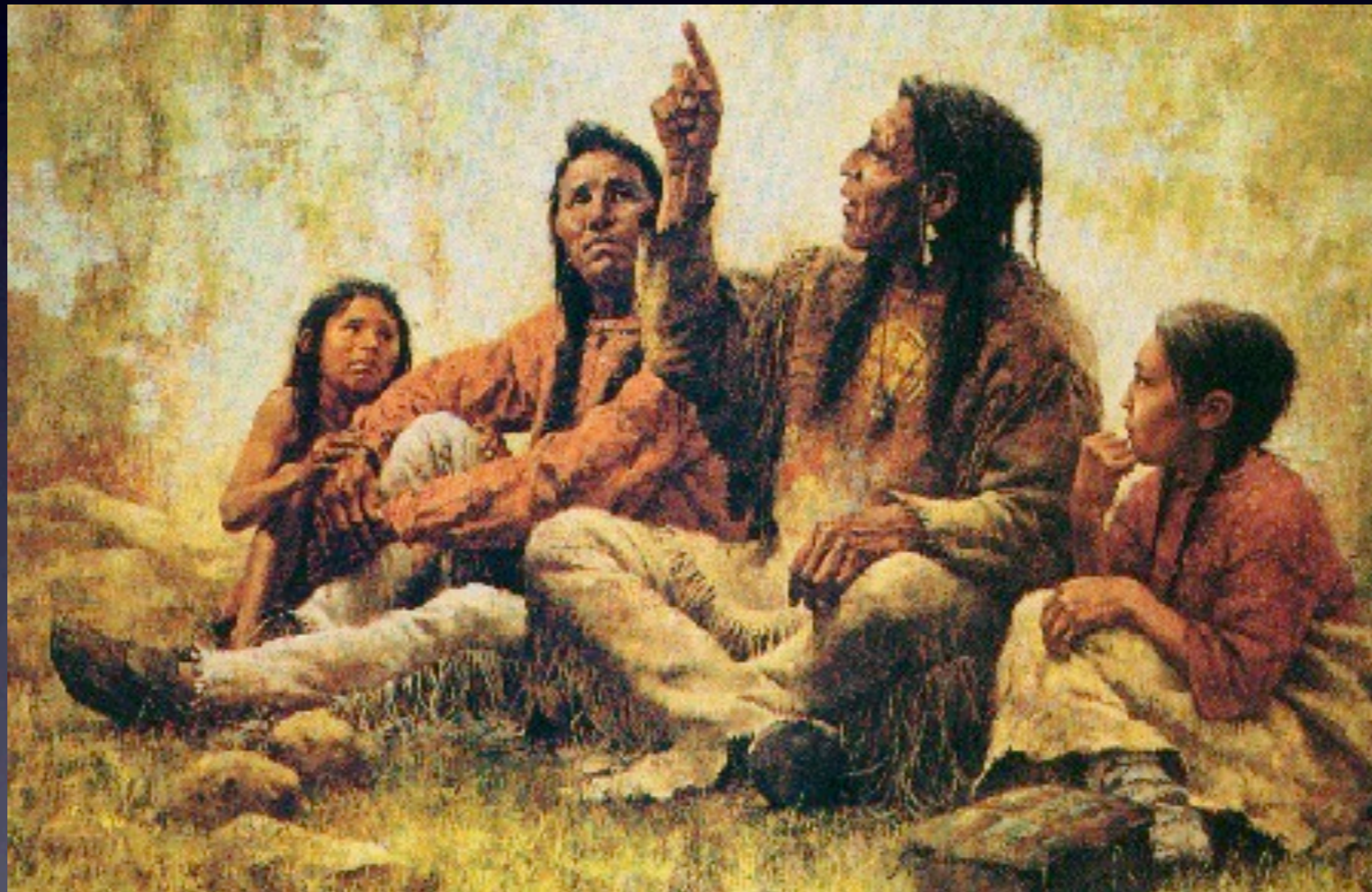


**DARPA**



computers have no goals

computers have no  
story they want to tell



## Meeting the neighbors



Hide Summary

Show Speaker Bio

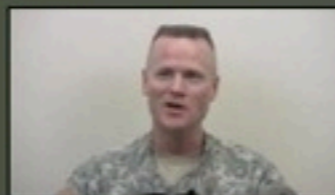
In Basra, Iraq, this new commander was tasked with taking over an area formerly overseen by the Polish army. He personally knocked on people's doors, and introduced himself in a friendly manner. He explained why he was there, opened lines of communication and treated his new neighbors with consideration and respect.

◀ back

Show explanations



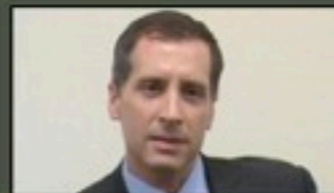
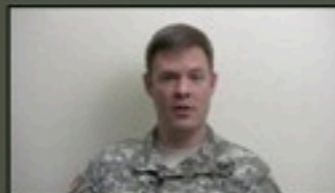
### Diplomacy in Iraq :



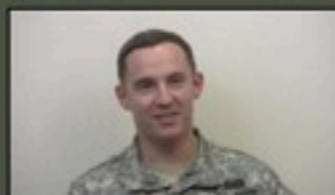
### Developing good working relationships :



### Treat them like your own :



### Winning hearts and minds :

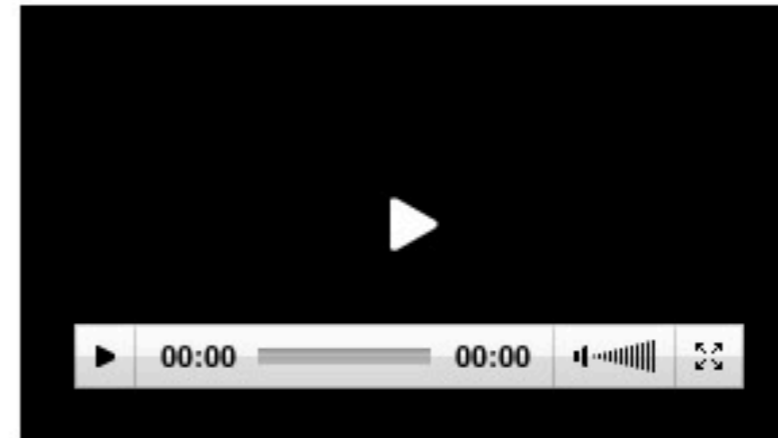


# Common Indices Connect Stories

English speakers are not necessarily the best partners



Working with local NGOs



**goals**

make a choice  
understand a situation  
work with partner

**mindsets**

nationalism

**settings**

Iraq  
the military

**themes**

bad judgement  
disloyalty or distrust  
ignorance of a surprising fact

**topics**

hiring new personnel

**goals**

achieve short term goal  
get something you want  
work with partner

**mindsets**

economic development

**settings**

Iraq

**themes**

disloyalty or distrust  
lack of administrative oversight  
selfish motives  
too much, too fast  
unbridled self-interest

**topics**

the exploitation of ignorance



# Common Indices Connect Stories

Know the intricacies of a culture



Kurds remember Saddam's atrocities



**goals**

understand a situation

**mindsets**

understanding cultural norms

**settings**

Iraq

**themes**

understanding who you're dealing with

**topics**

strategic relationships

**goals**

deal with others  
form effective team  
react to bad event

understand a situation

**mindsets**

trauma and loss

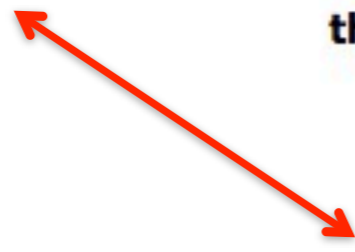
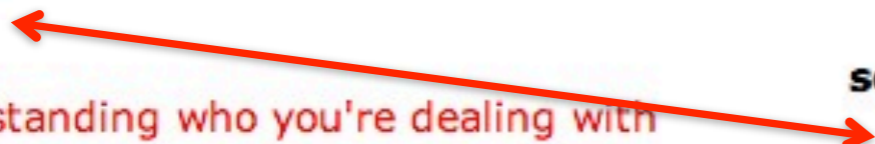
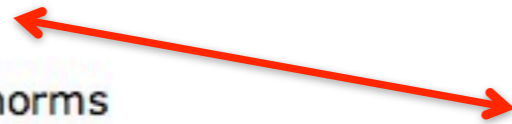
**settings**

Iraq

**themes**

be sensitive to other people's feelings for effective teamwork  
being sensitive to other people's feelings  
handling dangerous and volatile situations  
necessary risks

understanding who you're dealing with

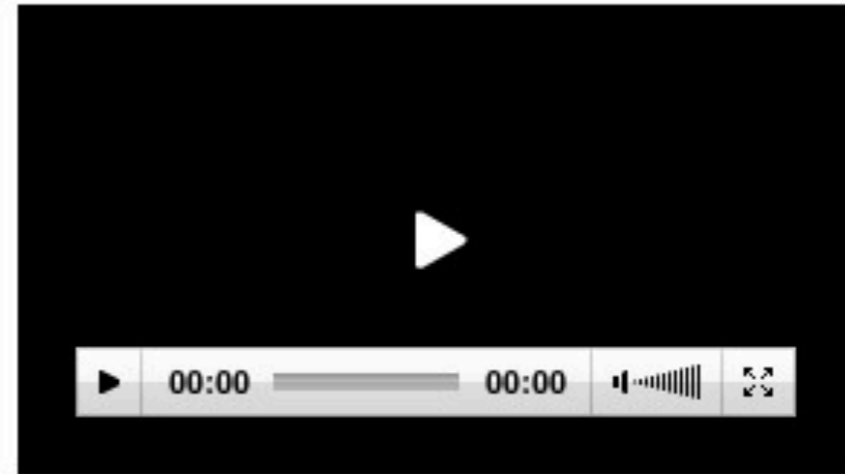




# Common Indices Connect Stories



Building infrastructure as a bribe



**goals**

achieve long term goal  
enhance one's capabilities  
make a choice

**goals**

achieve long term goal  
convince someone of something  
enhance one's planning capabilities

**mindsets**

short-sightedness

**mindsets**

short-sightedness

**settings**

cooperation across multiple agencies

**settings**

branches of government

**themes**

ignorance and lack of coordination  
stupidity or self-sabotage

**themes**

failure to convince someone of something  
ignorance and lack of coordination  
poor communication resulting in chaos

**topics**

agriculture

**topics**

the exploitation of ignorance